

INSTRUCTOR BIOGRAPHY

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Mr. Hochman has recently returned to private practice in Lisle, Illinois as a partner with Coman & Anderson, P.C., concentrating in representation of real estate brokers and parties to real estate transactions, and in real estate related litigation. He had been counsel to CB Richard Ellis for 22 years. He was responsible for legal matters for 20 of CB Richard Ellis' offices in North America. His territory included the North Central and South Central U.S., plus Canada. He regularly counsels more than 500 commercial real estate professionals on legal, ethical, and license issues.

Prior to joining CB, Mr. Hochman operated a private law practice specializing in real estate law and real estate litigation. He has also served as general counsel to a real estate development firm specializing in condominium conversions and prior to that assignment, as branch counsel for a national title insurer.

He is a frequent speaker on real estate broker related legal issues for state and local real estate and other professional organizations including SIOR, NICAR, NAIOP, and the Association of Industrial Real Estate Brokers. Jim co-authored and sponsored the Illinois Commercial Real Estate Broker Lien Act, and several states have adopted similar statutes through his drafting and lobbying efforts including Florida, Georgia, Kansas, Missouri, New Hampshire, Ohio, Pennsylvania, Tennessee, and Texas. He is also active in support of the issue of license portability for commercial real estate brokers.

Mr. Hochman is a licensed real estate broker, a licensed real estate continuing education sponsor, and a licensed real estate instructor. He designed and managed the Illinois CE program for CB Richard Ellis, and has given CE courses in several other states as well, including, Georgia, Minnesota, New Mexico, Ohio, Oklahoma, and Texas. He served as an adjunct Professor of Law at the Chicago Kent College of Law from 1980 to 1983.

Mr. Hochman earned a Bachelor of Arts degree in English and American Literature from Brown University, and a Doctor of Jurisprudence from the Boston University School of Law. His professional affiliations include membership in various bar associations where he served on committees dealing with real estate issues. He retired as Commander in the United States Naval Reserve, after serving as special assistant counsel to the U. S. Commander in Chief, Pacific Forces.