

INSTRUCTOR BIOGRAPHY

LYNN E. REICH, CCIM, SIOR
Senior Vice President
Colliers Bennett & Kahnweiler Inc.
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Real Estate Specialty: Commercial Sales, Leasing, Build-to-Suit & National Representation

Professional Experience: Lynn Reich provides executive-level client representation for real estate needs across the U.S. With more than 20 years as an industrial and commercial real estate specialist, she has extensive transaction experience, including 30 million square feet of property valued in excess of \$750 million in recent years.

Lynn's activities in the national networks of Colliers, as a senior instructor for SIOR designation courses and as an active member of the John Marshall Law School advisory committee assist her efforts in acquisitions, dispositions, and build-to-suit transactions. In addition, she performs a variety of consulting assignments across the country for a diverse client base.

Client List: Lynn has represented such notable firms as First Chicago/NBD, First Card, Sealy, Inc., G.D. Searle, Federal Express, Ryder Dedicated Logistics, Mutual of New York, Fisher Scientific, Northern Builders, CenterPoint Properties Trust, St. Paul Federal and DSC Logistics.

Previous Employment: Prior to her association with Colliers Bennett & Kahnweiler, Lynn was a principal with Podolsky Northstar Realty Partners, LLC, a Managing Director at Stein and Company and one of the founding members of Corporate Realty Advisors, Inc. in 1987, which merged with Stein & Company in 1993.

Professional Affiliations: Society of Industrial and Office Realtors (SIOR) – 2008-2009 President Elect, Speaker of the Council of Chapter Presidents, Senior National Course Instructor, Past President, Chicago Chapter – 2000, Vice-Chairman Education 1996-1998, Education Trust Fund Trustee 1994-1999; Chicago Real Estate Women (CREW) – President, 1995; Certified Commercial Investment Membership (CCIM); Association of Industrial Real Estate Brokers (AIREB) – Past President/Director; Northern Illinois Commercial Association of Realtors (NICAR).

Lynn is one of only 400 real estate professionals nationwide to hold the double designation of SIOR and CCIM.

**Industry
Accomplishments:**

Lynn has been recipient of several national awards from the Society of Industrial and Office REALTORS: Special Recognition for her Chairmanship of the 1998 SIOR National Convention; Special Recognition Award for Largest Transaction in 1996; Most Inter-City Transactions in 1988, 1989, and 1992 (second), and Largest Inter-City Transaction in 1992. She was named SIOR Instructor of the Year in 1995 and 1997. She also received 1999 NICAR Industrial Transaction of the Year and NICAR Award for Industrial Broker of the Year in 1997. She was honored as *Chicago Sun Times*' Industrial Broker of the Year in 1994 and as a finalist for 1995. Additionally, she received the Professional Achievement Award from the CCIM Illinois Chapter for the largest single industrial lease in 1994 and the Colliers Bennett & Kahnweiler Largest Number of Industrial Transactions in 2003.

Education:

Lynn is a graduate of DePaul University in Chicago with a Bachelor of Science degree in accounting.