

INSTRUCTOR BIOGRAPHY

MICHAEL S. HAMMOND, CRE, SIOR
President/Managing Shareholder
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Michael Hammond has been in commercial real estate for twenty-seven years and is President and Managing Shareholder of PICOR Commercial Real Estate Services. In 1985, Hammond formed PICOR, and in 1994, he founded the PICOR Charitable Foundation, serving disadvantaged youth organizations in Tucson. He is a national trainer for the Society of Industrial and Office Realtors, teaching sales and marketing to incoming real estate professionals early in their careers. Hammond's interest in regional economic development spurred him to establish The Alpha Group in 2002, a private sector Sonora, Mexico – Southern Arizona marketing effort. Today, PICOR is Tucson's leading independent commercial real estate brokerage and management firm.

PROFESSIONAL / COMMUNITY AFFILIATIONS

Local

- American Red Cross Southern Arizona Chapter ~ Past Chair
- Arizona Aerospace Foundation ~ Past Board Member
- Assistance League of Tucson ~ Affiliate Board Member
- Business Development Finance Corporation ~ Chair
- Commerce Bank of Arizona ~ Founding Board Member
- Greater Tucson Economic Council (GTEC) ~ Past Chair
- Industrial Development Authority of Tucson ~ Vice President
- Rio Nuevo Citizens Advisory Committee ~ Appointed Member
- Tucson Chamber of Commerce ~ Member
- Tucson Hispanic Chamber of Commerce ~ Advisory Board Member

Regional

- Arizona Town Hall ~ Board Member and Development Committee Chair
- Arizona Association for Economic Development (AAED) ~ Past President
- Commerce and Economic Development Commission ~ State of Arizona - Past Commissioner
- Pima County Real Estate Research Council ~ Past Chair
- The Centers for Habilitation ~ Board Member
- Southern Arizona Leadership Council ~ Member & Chair of the Economic Development Committee

National

- American Society of Real Estate Counselors (CRE)
- Society of Industrial and Office Realtors (SIOR) ~ Past Chapter Chair, Past National Board Member, Current National Marketing Course Instructor
- Urban Land Institute ~ Full Member

EDUCATION

University of Washington ~ Seattle, Washington, Bachelor of Science