

INSTRUCTOR BIOGRAPHY

PAUL B. KLUCK, SIOR, RPA
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Experience and Achievements

Paul has been involved in the Denver real estate industry since 1983. He focuses on sales, landlord representation and tenant representation for industrial property throughout the Denver area. Paul's extensive experience includes accounting, property management, industrial property leasing and sales, and asset management. His clients include an elite list of national, regional and local companies. Since 1995, Paul has been recognized as one of Denver's top industrial brokers, being featured in the Denver Business Journal's Heavy Hitters section, as well as being recognized by DMCAR for the Most Sides Closed (2nd Place) for 1997-2000. He has been involved in over 130 transactions per year for the last five years including 20 industrial sale transactions to both users and investors. Prior to joining Trammell Crow Company, Paul helped build the 6 million SF Pacifica Holding Company portfolio and was instrumental in the UPREIT transaction of Pacifica's \$200 million industrial portfolio to First Industrial Realty Trust. Paul stayed on with First Industrial until 2001 when he transferred to Trammell Crow Company. Paul has actively contributed to the real estate industry as President of DMCAR, SIOR-Colorado and Denver Metro BOMA. He was also contracted by the Building Owners' and Managers' Institute (BOMI), as an Author and Instructor for the Real Property Administrators (RPA) Designation Program.

Client List

- Hilti
- Moturis
- Ingersoll-Rand
- Jeld-Wen
- McKesson
- Ryder
- St Paul Properties
- Sun Life
- Volkswagen of America

Affiliations

Past President – Denver Metropolitan Commercial Association of Realtors (DMCAR)
Past President – SOCIETY OF INDUSTRIAL AND OFFICE REALTORS (SIOR) – Colorado
Past President – Denver Metro Building Owners' and Managers' Association (BOMA)
Member – Aurora EDC
Christ the King Finance Council

Education

BBA, University of Notre Dame
SIOR Designation, 1997
RPA (Real Property Administrator) designation awarded by BOMA, 1990
CPA License, 1982