

# *A World of Exciting Opportunities*

**The SIOR Foundation  
International Silent Auction  
Program and Catalog**

*Lead Sponsor*  
**First Potomac Realty Trust**

*Catalog Printing Sponsor*  
**Silhouettes, Inc.**

2008 SIOR Spring Convention  
Grand Hyatt Washington  
Washington, DC  
April 23-24, 2008

Proceeds benefit initiatives  
to educate, expand and enhance  
the commercial real estate community.  
[www.siorfoundation.org](http://www.siorfoundation.org)



*is proud to be*

**LEAD SPONSOR**  
*of the*

**SIOR Foundation  
2008 Silent Auction**



*Our services include...*

**ACQUISITIONS  
LEASING  
DEVELOPMENT  
CONSTRUCTION  
MANAGEMENT**

**FIRST POTOMAC** is one of mid-Atlantic's  
**LEADING** full service real estate firms with an  
**11.4 MILLION** square foot portfolio.

*We specialize in...*

**BUSINESS PARK  
OFFICE  
INDUSTRIAL  
WAREHOUSE**



For more information,  
visit [www.first-potomac.com](http://www.first-potomac.com)

## SIORF Thanks all Donors and Sponsors!

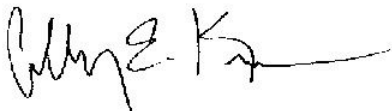
Dear SIOR Spring Convention Attendee,

Welcome to the 2008 SIOR Foundation International Silent Auction! This year we are very excited to be offering more than 50 unique and desirable items including international vacation villas, mountain and beach retreats, premier networking activities/experiences, golf packages, sought-after sporting event tickets and collectibles, fine wines, and much, much more.

Without the generosity and support of our donors, we could not bring you this outstanding event. Thank you to everyone who contributed items to the auction this year and a special thank you to our Lead Sponsor, First Potomac Realty Trust. We also wish to recognize Silhouettes, Inc. for providing the printing services for this prize catalog.

As a prize winner, you can be assured that your contribution will benefit the commercial real estate community. Net proceeds from the 2008 International Silent Auction support SIOR Foundation programs and enable the Foundation to continue serving the industry with excellence.

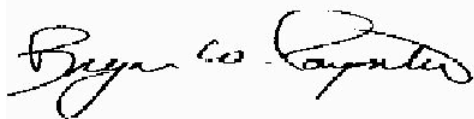
Thank you for joining us! Please bid high and enjoy the party!



Geoffrey E. Kreusser, SIOR  
SIORF President



Allen Gump, SIOR  
Chairman, SIORF Fundraising Committee  
Co-Chairman, SIORF Silent Auction Committee



Bryan W. Poynter, CCIM, SIOR  
Co-Chairman, SIORF Silent Auction Committee



*SIORF is a 501(c) (3) not-for-profit organization.  
Contributions are deductible for federal income,  
estate and gift tax purposes.*

### Lead Sponsor

First Potomac Realty Trust

### Individual Donors

William A. Burgess, CCIM, SIOR  
Chantel & Len Caldeira, SIOR  
Chip H. Detwiller III, SIOR  
John D. Franzman  
Nim T. Frazer, Jr., SIOR  
Allen Gump, SIOR  
Matt J. Haas, SIOR  
Peter O. Hanson, CIPS, SIOR  
Geoffrey E. Kreusser, SIOR  
Herbert L. Krumsick, CCIM, CRE, FRICS, SIOR  
Lynn E. Reich, CCIM, SIOR  
Anne & David Reinauer, CCIM, CPM, CRE, SIOR  
Michael K. Schroering, CCIM, SIOR  
Thomas B. Stahl, SIOR  
Bradley J. Tidemann, SIOR  
Grant J. Tidemann, CRE, SIOR  
Carl Tiedemann, CPM, CRE, SIOR  
Linda & Randall Walker, SIOR  
Robert M. Whittelsey, SIOR

### Corporate Donors

First Gulf Corporation  
Hillwood/AllianceTexas  
Hilton Hotels and Resorts  
Hilton Minneapolis  
Hilton/Waldorf Bonnet Creek Resort  
Hyatt Regency Century City  
Hyatt Regency San Antonio  
IDI  
Indiana Economic Development Corporation  
Manekin, LLC  
Meritex Enterprises, Inc.  
Silhouettes, Inc.  
Staged Right Events/CGXI Marketing  
Tejon Ranch

### SIOR

Central Canadian Chapter  
Chicago Chapter  
Colorado Chapter  
Eastern Canadian Chapter  
Georgia Chapter  
Greater Los Angeles Chapter  
Indiana/Kentucky Chapter  
Inland Empire/Orange County Chapter  
Mid-Continent Chapter  
New Jersey Chapter  
North Texas Chapter  
Northern California Chapter  
Ohio Chapter  
Oregon Chapter  
San Diego Chapter  
SIOR  
Western Canadian Chapter

4 2008 SIORF Silent Auction

# Schedule of Events

## Wednesday, April 23

Grand Hyatt Washington

### Viewing and Bidding

12:00 PM–6:00 PM Constitution Level

## Thursday, April 24

Grand Hyatt Washington

### Viewing and Bidding

9:00 AM–4:30 PM Constitution Level

6:45 PM–8:00 PM Panattoni Cocktail Party,  
Independence Ballroom

### 8:00 PM Bidding Closes

8:15 PM–8:45 PM Claim Prizes\*!

At 4:30 PM the auction bid boards will move from the Constitution Level to the Panattoni Opening Cocktail Party in the Independence Ballroom. The Silent Auction will close at 8:00 PM and the name of the winning bidders will be posted by 8:15 PM.

## Friday, April 25 –

## Saturday, April 26

Grand Hyatt Washington

9:00 AM–5:00 PM Claim Prizes\*

\*Please visit the cashier at registration to claim your prize. Prize winners will be posted in the main registration area.

**Deadline to claim prizes is 5:00 PM**

**Saturday, April 26, 2008.**

## Prize Categories

International Vacation Villas	6-7
Mountain - to - Sea Retreats	7-8
Glamorous Getaways	9
Networking Opportunities	10
Up Close and Part of the Action	11-12
Into the Great Outdoors	12-13
Connoisseur Choices	14-17
Great Gifts and Cool Collectibles	17-18

Please see page 19 for Silent Auction Rules.

# Let the bidding begin...

## International Vacation Villas

### A1 Costa Rican Retreat

Relax in tropical Costa Rica with friends and family for one week in the Villa Bella -- a three-bedroom, beautiful ocean view villa that sleeps six to eight guests in the Hacienda Pinilla Beach Resort in Tamarindo, Guanacaste. Located among lowlands and mountains, beaches, lakes, rivers, and forests, Hacienda Pinilla exists in perfect harmony with its surroundings. Activities on site or nearby include fishing, golf, horseback riding, and swimming and sunbathing at the beach. Dates to be mutually determined with donor.

**Value:** \$3,500      **Minimum Bid:** \$2,500

**Bid Increment:** \$100

*Made possible by Nimrod T. Frazer Jr., SIOR*

### A2 Caribbean Celebration

Celebrate and relax for one week in beautiful Aruba at the world famous Playa Linda Beach Resort in a private one-bedroom condo that accommodates up to five people. Situated on one of Aruba's finest beaches, overlooking six miles of breathtaking Caribbean coastline, the resort offers all of the unspoiled pleasures of tropical island vacationing at its best. Availability subject to timeshare openings through October 2009.

**Value:** \$2,100      **Minimum Bid:** \$1,300

**Bid Increment:** \$100

*Made possible by Lynn E. Reich, CCIM, SIOR*

### A3 Great Canadian Escape

Enjoy a one-night stay in a private Deluxe Four-Bedroom Cottage Chalet at the luxurious Taboo Golf & Spa Resort in the Canadian wilderness, and enjoy a round of golf for four at the Taboo Golf Course. Located in Gravenhurst, Ontario, the resort offers all of life's finest amenities including a spa and Ontario's most prestigious golf course. Activities are endless with a private beach, outdoor pools, tennis courts, and 1,000 acres of private parkland. The resort is a two-hour drive from Toronto. Dates subject to hotel availability.

**Value:** \$1,550      **Minimum Bid:** \$800

**Bid Increment:** \$100

*Made possible by the SIOR Central, Eastern, and Western Canadian Chapters and First Gulf Corporation*

#### **A4 Villa en Provence**

Experience the charm of Provence, France with your party of four for a three-night stay with Anne and David Reinauer in an apartment within an authentic, restored 18th century "mas." The three-story French farm house is a one and one-half hour drive northeast of Avignon. Enjoy a spring-fed swimming pool and a spectacular view from the terrace overlooking lavender fields, vineyards, and the quiet countryside. Explore the hillsides, traditional village markets, antique markets, Roman ruins, olive mills, and rural France.

Available June 18 - July 10 or  
September 18 - October 10 in 2008 or 2009.

**Value:** \$3,000      **Minimum Bid:** \$1,800

**Bid Increment:** \$100

*Made possible by Anne and David Reinauer, CCIM, CPM, CRE, SIOR*

### **Mountain - to - Sea Retreats**

#### **B1 Coastal Carolina**

Spend a week on beautiful Edisto Island, South Carolina, in a six-bedroom beach house that sleeps up to 14. Edisto is the ultimate vacation destination -- throw a cast net for shrimp or build a sandcastle, and experience the perfect combination of beaches, saltwater marshes and lowcountry oaks draped in Spanish moss. The home is located just steps from the beach, and includes amenities such as wireless internet, a beautiful screened-in porch and large deck. Dates to be mutually determined with donor.

**Value:** \$2,800      **Minimum Bid:** \$1,700

**Bid Increment:** \$100

*Made possible by William A. Burgess, CCIM, SIOR*

#### **B2 Gone Fishing**

Get your fishing gear ready! Your party of six will stay at Tejon Ranch, located 60 miles north of Los Angeles, in a three-bedroom cabin with bunk beds for two nights and enjoy a day of world class catch-and-release bass fishing on a private lake. Afterwards, feast on a BBQ dinner under the stars. A fishing boat and BBQ dinner are provided. Dates to be mutually determined with donor.

**Value:** \$1,380      **Minimum Bid:** \$800

**Bid Increment:** \$100

*Made possible by Tejon Ranch*

#### **B3 Blue Ridge Presidential Tour**

Up to two couples will enjoy three nights with Linda and Randall Walker, SIOR President, at their three-bedroom home in secluded Highlands, North Carolina. Plan hiking and rafting adventures while enjoying cocktails, BBQing, and sitting by the stone fireplace with Randall serving as your personal tour guide. You will be surrounded by abundant wildlife and miles of hiking trails, just minutes from the art scene and shopping in Highlands, a two-hour drive from Asheville. Dates to be mutually determined with donors in summer or early fall 2008.

**Value:** \$2,000      **Minimum Bid:** \$1,200

**Bid Increment:** \$100

*Made possible by Linda and Randall Walker, SIOR*

#### **B4 Rocky Mountain Summer High #1**

Experience the wonder and awe of the Colorado Rockies this summer at the five-bedroom East Vail House for five nights! Located minutes from Vail Village where world class shopping and spas abound, the area offers spectacular scenery, hiking, golfing, mountain biking, river rafting and fly fishing. The house features a gourmet kitchen, two master bedrooms, each with a queen bed, three additional bedrooms with two queen beds each, five bathrooms, jacuzzi, and steam shower! Dates to be mutually determined with donors between May 1 and October 31, 2008.

**Value:** \$2,500      **Minimum Bid:** \$1,500

**Bid Increment:** \$100

*Made possible by Geoffrey E. Kreusser, SIOR and John D. Franzman*

#### **B5 Rocky Mountain Summer High #2**

Spend five nights in scenic downtown Vail this summer or autumn in a two-bedroom condo with loft that comfortably sleeps five. Discover the long days and mild climate while hiking, rafting, fishing, golfing, shopping, and more. Attend the countless music and art festivals, and be sure to experience the world class restaurants -- just steps from the condo! Dates to be mutually determined with donor between May 15 and November 1, 2008, excluding July 4th and month of August.

**Value:** \$1,375      **Minimum Bid:** \$800

**Bid Increment:** \$100

*Made possible by Robert M. Whittelsey, SIOR*

## Glamorous Getaways

### **C1 Los Angeles Glamour**

A two-night weekend stay in sunny Los Angeles awaits you. Surround yourself with contemporary glamour at the Hyatt Regency Century Plaza. Perfectly situated on the fashionable Westside adjacent to Beverly Hills, this elegant hotel and spa offers easy access to all the sights. Available through January 12, 2009 based on availability.

**Value:** \$600      **Minimum Bid:** \$400

**Bid Increment:** \$50

*Made possible by the Hyatt Regency Century Plaza*

### **C2 The Riverwalk, Tex-Mex Style**

Enjoy a two-night weekend stay at the Hyatt Regency San Antonio. Situated on the banks of the world famous Riverwalk, the hotel offers a combination of classic elegance with Texas charm and a hint of Old Mexico. The hotel is located across from the historic Alamo and offers stunning views of old San Antonio. Available through January 12, 2009 based on availability.

**Value:** \$560      **Minimum Bid:** \$350

**Bid Increment:** \$50

*Made possible by the Hyatt Regency San Antonio*

### **C3 Georgia On My Mind**

Indulge in a weekend of shopping, golfing, and dining with your party of up to four in Atlanta. Choose two rooms for one-night **or** one room for two nights at the InterContinental Buckhead located in the heart of Atlanta's famous shopping district. Your foursome will play a round of golf at the prestigious East Lake Golf Club, the final leg of the Fed-Ex Cup and home of the PGA's Tour Championship. And to cap off the perfect day, dine at one of Buckhead Life Restaurant Group's many choices of premier restaurants with a \$240 gift card. Reservations based on hotel and golf course availability.

**Value:** \$2,040      **Minimum Bid:** \$1,200

**Bid Increment:** \$100

*Made possible by the SIOR Georgia Chapter*

### **C4 Winner's Choice**

It's your choice where you want to spend an escape weekend! Enjoy a two-night stay at any Hilton hotel or resort in the United States. Available through January 15, 2009 based on availability.

**Value:** \$500      **Minimum Bid:** \$350

**Bid Increment:** \$50

*Made possible by Hilton Hotels and Resorts*

## Networking Opportunities

### **D1 Minneapolis With Our Compliments**

Network among the "Best of the Best" with one complimentary registration to the 2008 SIOR Fall Professional Conference, October 30 - November 1 in Minneapolis, MN. Includes a two-night weekend stay at the Minneapolis Hilton and a \$100 SIOR apparel gift certificate.

**Value:** \$1,500      **Minimum Bid:** \$900

**Bid Increment:** \$100

*Made possible by SIOR, Hilton Minneapolis, and Staged Right Events/CGXI Marketing*

### **D2 Minneapolis Accommodations on Us**

Stay for two nights in the Minneapolis Hilton's luxurious King Junior Suite with a separate living area and spectacular views of the city at the 2008 SIOR Fall Professional Conference, October 30 - November 1. Relax in style after a long day of networking and catching up with friends!

**Value:** \$560      **Minimum Bid:** \$350

**Bid Increment:** \$50

*Made possible by Meritex Enterprises, Inc.*

### **D3 San Diego With Our Compliments**

Network among the "Best of the Best" with one complimentary registration to the 2009 SIOR Spring Convention, April 30 - May 2 at the Manchester Grand Hyatt in San Diego, CA. Includes a \$100 SIOR apparel gift certificate.

**Value:** \$1,100      **Minimum Bid:** \$700

**Bid Increment:** \$100

*Made possible by SIOR and Staged Right Events/CGXI Marketing*

### **D4 Network on the Green**

Enter the 2009 SIOR Spring Convention Golf Tournament in San Diego now! Winning bidder receives a foursome entry to this premier networking event -- invite fellow SIORs or clients. If tournament does not take place, the winner will receive a foursome at Torrey Pines South Course in San Diego -- home of the PGA Buick Open and the 2008 U.S. Open Championship, subject to availability.

**Value:** \$800      **Minimum Bid:** \$500

**Bid Increment:** \$100

*Made possible by the SIOR Greater Los Angeles, Inland Empire/Orange County, Northern California, and San Diego Chapters*

## Up Close and Part of the Action

### **E1 Start Your Engines...**

Get ready to experience the thrill of the world famous Indy 500! This package includes two grandstand tickets in the Tower Terrace for the race on Sunday, May 25, 2008, plus dinner for two at St. Elmo's Steakhouse and a \$750 Visa gift card for travel, lodging, and activities.

**Value:** \$1,200      **Minimum Bid:** \$750

**Bid Increment:** \$100

*Made possible by the Indiana Economic Development Corporation and the SIOR Indiana/Kentucky Chapter*

### **E2 Cheering the Colorado Rockies**

Your party of four will cheer on the 2007 National League Champions from the fifth row behind home plate at a 2008 regular season game. Also includes a \$1,000 Visa gift card for travel, lodging, and activities. Dates to be mutually determined with donors.

**Value:** \$1,160      **Minimum Bid:** \$700

**Bid Increment:** \$100

*Made possible by Geoffrey E. Kreuzer, SIOR, Thomas B. Stahl, SIOR, and the SIOR Colorado Chapter*

### **E3 Final Year at The House that Ruth Built**

Celebrate America's favorite pastime in style with four luxury suite seats at legendary Yankee Stadium overlooking home plate for any game in the New York Yankees' 2008 regular season. Dates to be mutually determined with donor.

**Value:** \$800      **Minimum Bid:** \$500

**Bid Increment:** \$100

*Made possible by Peter O. Hanson, CIPS, SIOR*

### **E4 2008 Ryder Cup**

You and your guest will attend the 2008 Ryder Cup at the Valhalla Golf Club in Louisville, Kentucky. These tickets are extremely limited and difficult to find. Package includes two tickets to the Thursday Practice Round, First Day Matches on Friday, and event parking pass.

**Value:** \$2,500      **Minimum Bid:** \$1,500

**Bid Increment:** \$100

*Made possible by Michael K. Schroering, CCIM, SIOR*

### **E5 2009 Byron Nelson Championship**

You and your guest will attend the 2009 Byron Nelson Championship in Irving, Texas, with two "everyday" passes to the Dallas area's most anticipated social event of the season. 2009 dates to be announced.

**Value:** \$350      **Minimum Bid:** \$200

**Bid Increment:** \$50

*Made possible by Allen Gump, SIOR*

### **E6 Dallas Stars On the Corner Glass**

This is live action and luxury at its best! Spend an evening at the Victory Development entertainment complex when your party of four attends a 2008-09 regular season Dallas Stars hockey game and sits behind the glass, dines at the new N9NE Steakhouse with a \$400 gift certificate, and stays for two nights at the W Dallas Victory Park Hotel. These are Ross Perot's personal tickets on the corner glass! Dates to be mutually determined with donors.

**Value:** \$2,300      **Minimum Bid:** \$1,400

**Bid Increment:** \$100

*Made possible by Hillwood/AllianceTexas and the SIOR North Texas Chapter*

## Into the Great Outdoors

### **F1 The Sky's the Limit**

You and three guests will take a hot air balloon journey over the breathtaking coastline of Del Mar in San Diego. This is an experience you will never forget! Your adventure will be piloted by an FAA licensed crew. Reservations based on availability through May 2009.

**Value:** \$850      **Minimum Bid:** \$500

**Bid Increment:** \$100

*Made possible by the SIOR Greater Los Angeles, Inland Empire/Orange County, Northern California, and San Diego Chapters*

### **F2 Fore!**

Your foursome will play at the Bulle Rock Golf Club, in Havre de Grace, Maryland. Bulle Rock annually hosts the McDonald's LPGA championship, and Golf Digest rated it "Maryland's #1 Five Star Golf Course." Reservations based on course availability prior to Thanksgiving 2008.

**Value:** \$600      **Minimum Bid:** \$400

**Bid Increment:** \$50

*Made possible by Matt Haas, SIOR and Manekin, LLC*

### **F3 Kansas Golf Junket**

Enjoy two days of golf for four at two of Kansas' finest courses. First, play at the Wichita Country Club, a William H. Diddel-designed golf course. Second, play at Prairie Dunes, an American original and home to the 2006 U.S. Senior Open. Dates to be mutually determined with donor between May and September 2008.

**Value:** \$2,000      **Minimum Bid:** \$1,200

**Bid Increment:** \$100

*Made possible by Bradley J. Tidemann, SIOR*

#### **F4 Ducks Unlimited in the Heartland**

Spend two crisp autumn days with your guest duck hunting in Arlington, Kansas on the great American plains and stay in an authentic duck hunting cabin with all meals provided. Dates to be mutually determined with donor between mid-October and November 2008.

**Value:** \$2,500      **Minimum Bid:** \$1,500

**Bid Increment:** \$100

*Made possible by Grant J. Tidemann, SIOR, CRE*

#### **F5 Fly Fishing Outing**

Spend a 2008 spring or summer evening fly fishing for Brook and Rainbow trout in Sudbury, Massachusetts. Up to four will enjoy a night of catch-and-release trout fishing in a private stocked pond, followed by an included dinner overlooking the pond and wetland meadow. Dates to be mutually determined with donor.

**Value:** \$500      **Minimum Bid:** \$300

**Bid Increment:** \$50

*Made possible by Chip H. Detwiller, SIOR*

#### **F6 Sail Lake Michigan**

You and up to seven guests will join Chantel and Len Caldeira, SIOR during the 2008 sailing season aboard the "Vamonos," their 46' Beneteau, Oceanis 461 sailboat for a three-to-four hour dinner excursion on Lake Michigan. The trip includes the sail, dinner (prepared by your host Chantel) and cocktails, from their slip in DuSable Harbor in the heart of Chicago. Dates to be mutually determined with donors, excluding July 3-4, Venetian Night, and the Air & Water Show.

**Value:** \$1,200      **Minimum Bid:** \$750

**Bid Increment:** \$100

*Made possible by Chantel & Len Caldeira, SIOR*

#### **F7 Swim with the Dolphins**

Get ready for an action packed day at Sea World San Diego! Receive four park entrance tickets and two Dolphin Interaction Experience tickets, where you will swim and interact nose-to-nose with these amazing creatures. Don't miss this wet and wonderful opportunity! Winner's choice of dates.

**Value:** \$560      **Minimum Bid:** \$350

**Bid Increment:** \$50

*Made possible by the SIOR Greater Los Angeles, Inland Empire/Orange County, Northern California, and San Diego Chapters*

## **Connoisseur Choices**

### **Wines from the Collection of Herbert Krumsick (G1-G6)**

#### **G1 2003 Hundred Acre\***

The 2003 release is only the third and best vintage of this excellent Cabernet Sauvignon. Wine Spectator's James Laube voted it one of the star Cabernets of 2003. In the next 5 years Hundred Acre has the potential of becoming one of Napa's "Cult Wines." This blockbuster will drink well over the next 10-15 years. 1,000 cases produced. Wine Spectator rating 89-92 points; Robert Parker rating 95 points.

**Value:** \$325      **Minimum Bid:** \$200

**Bid Increment:** \$25

*Made possible by Herbert L. Krumsick, CCIM, CRE, FRICS, SIOR*

#### **G2 2001 Caymus Special Select\***

This Cabernet Sauvignon was voted as the Number 1 rated Cabernet over the past 14 years, and the vintage 2001 was given a "Collectibles" Designation. It has great potential and will be best from now until 2013. 7,885 cases produced. Wine Spectator rating 95 points; Robert Parker rating 93 points.

**Value:** \$225      **Minimum Bid:** \$125

**Bid Increment:** \$25

*Made possible by Herbert L. Krumsick, CCIM, CRE, FRICS, SIOR*

#### **G3 2004 Husic\***

The little known Husic Vineyard is producing a yet-to-be rated Cabernet Sauvignon that will stand up against any in the Napa Region. Made by Celia Welch Masyczek, one of the hottest winemakers in Napa, this wine is rapidly becoming one of the fastest selling in Napa Valley. 1,042 cases produced.

**Value:** \$135      **Minimum Bid:** \$75

**Bid Increment:** \$25

*Made possible by Herbert L. Krumsick, CCIM, CRE, FRICS, SIOR*

#### **G4 2002 Joseph Phelps Insignia\***

Wine Spectator Magazine voted this wine "2005 Wine of the Year" in their list of Top 100 Wines. It is a beautifully made Bordeaux blend that can age for 20-30 years. Since its inception in 1974, Insignia continues to be one of Napa's great wines. Wine Spectator rating 96 points; Robert Parker rating 95 points.

**Value:** \$300      **Minimum Bid:** \$175

**Bid Increment:** \$25

*Made possible by Herbert L. Krumsick, CCIM, CRE, FRICS, SIOR*

**G5 2004 Rudd Estate\***

Rudd Winery is owned by Leslie Rudd, a childhood friend and a partner of Herb Krumsick. Rudd is best known for the production of excellent Napa Valley wines. The 2004 Cabernet Sauvignon is a lighter style, dry red table wine that will require some cellar time to fully develop. Best from 2009 through 2013. 2,497 cases produced. Wine Spectator rating 91 points; Robert Parker rating 90 points.

**Value:** \$140      **Minimum Bid:** \$75

**Bid Increment:** \$25

*Made possible by Herbert L. Krumsick, CCIM, CRE, FRICS, SIOR*

**G6 2004 David Arthur\***

David Arthur Vineyards has a long history of producing top quality Napa Valley wines, which date back to the early 1980's. The wines are sought-after due to their low production and excellent quality. This Cabernet Sauvignon finishes with a burst of cabernet fruit and is firmly tannic and will benefit from some cellar time. Best from now through 2012. 770 cases produced. Wine Spectator rating 91 points.

**Value:** \$140      **Minimum Bid:** \$75

**Bid Increment:** \$25

*Made possible by Herbert L. Krumsick, CCIM, CRE, FRICS, SIOR*

### Wines from the Collection of Carl Tiedemann (G7-G12)

**G7 2003 Shafer Hillside\***

Known for being an extraordinary Cabernet Sauvignon, this wine is big, bold and rich. It is one of the 10 California Cult wines and needs some cellar time. Wine Spectator rating 92-94 points; Robert Parker rating 95 points.

**Value:** \$275      **Minimum Bid:** \$175

**Bid Increment:** \$25

*Made possible by Carl Tiedemann, CRE, SIOR, CPM*

**G8 2004 Lewis Cuvee L\***

This Cabernet Sauvignon is not produced every year. The wine is only blended when Lewis Wines feels that they can make a wine better than their normal Lewis Reserve Cabernet, 2004 was such a year. Less than 125 cases produced. Drinks best from 2007-2013. Wine Spectator rating 96 points

**Value:** \$300      **Minimum Bid:** \$175

**Bid Increment:** \$25

*Made possible by Carl Tiedemann, CRE, SIOR, CPM*

**G9 2004 Merus\***

This Cabernet Sauvignon is made by the husband and wife team of winemaker guru Mark Herold and his wife Erika Gottl in their garage. The wine will be better in 3-4 years and can be cellared up to 20 years. Less than 875 cases produced. Wine Spectator rating 96 Points; Robert Parker rating 94 points.

**Value:** \$200      **Minimum Bid:** \$125

**Bid Increment:** \$25

*Made possible by Carl Tiedemann, CRE, SIOR, CPM*

**G10 2004 Lewis Cellars Reserve\***

Lewis Cellars is a small family winery established in 1992 by Debbie and Randy Lewis. Randy is the famous Indy race car driver, and they are now joined by their son Dennis. This Cabernet Sauvignon Reserve is big and bold and drinks better after it has had a lot of time to breathe. Best from 2009 through 2013. 1,300 cases produced and sold primarily to Lewis wine list customers. Wine Spectator rating 96 points

**Value:** \$200      **Minimum Bid:** \$125

**Bid Increment:** \$25

*Made possible by Carl Tiedemann, CRE, SIOR, CPM*

**G11 2004 Kapcsandy Family Winery State Lane Vineyard\***

This 2004 proprietary blend dry red wine is the first vineyard release and is a major hit. In 2006, Food and Wine Magazine picked Kapcsandy Vineyards as one of the future California "Cult" wines. The wine will benefit from 4-5 years of bottle age and should cellar well for 20 years. 1,400 cases produced. Wine Spectator rating 93 points; Robert Parker rating 95 points.

**Value:** \$120      **Minimum Bid:** \$75

**Bid Increment:** \$25

*Made possible by Carl Tiedemann, CRE, SIOR, CPM*

**G12 2003 D.R. Stephens Moose Valley Vineyard\***

Another great Cabernet Sauvignon produced by winemaker Celia Masyczek, who also makes Husic. This is a tight and firm Cabernet with a little shorter but spicy finish. It is a young wine but is drinkable now through 2012 and will drink better with a little extra time to breathe. 1,140 cases produced. Wine Spectator rating 89 points; Robert Parker rating 90 points.

**Value:** \$120      **Minimum Bid:** \$75

**Bid Increment:** \$25

*Made possible by Carl Tiedemann, CRE, SIOR, CPM*

### **G13 Wine Winner Takes All\***

This is your chance to win the entire case of wines on display from both collections! If your bid exceeds the cumulative bids of the individual wines (G1-G12) when the bidding closes, then you win the entire case.

**Value:** \$2,480      **Minimum Bid:** \$1,500

**Bid Increment:** \$100

*Made possible by Herbert L. Krumsick, CCIM, CRE, FRICS, SIOR and Carl Tiedemann, CRE, SIOR, CPM*

\* Wine selections from G1-G12 may be bid on separately, or you may bid on the entire Krumsick-Tiedemann Collection at prize G13 (one case). If prize G13 final bid exceeds the cumulative bids of the individual wines (G1-G12), then G13's highest bidder wins the entire case.

### **G14 Oregon Wine Country**

Enjoy evenings of dining, cooking, and entertaining. This selection of 12 fine Pinot Noir wines from Oregon includes vineyards such as Brickhouse, Domaine Drouhin, Cristom, and many more. Also includes the Waldorf Astoria Cookbook by John Doherty.

**Value:** \$630      **Minimum Bid:** \$375

**Bid Increment:** \$50

*Made possible by the SIOR Oregon Chapter and the Hilton/Waldorf Bonnet Creek Resort*

### **G15 A Taste of Southern California**

Savor the fine wines of Santa Barbara or play golf with SIORs in San Diego. You decide! Choose a case of Zaca Mesa wines selected from the 2003 Syrah, 2005 Z Cuvee, 2006 Viognier, 2006 Chardonnay or 2006 Z Gris, or receive one registration to the 2009 SIOR Spring Convention Golf Tournament in San Diego.

**Value:** \$240      **Minimum Bid:** \$150

**Bid Increment:** \$50

*Made possible by the SIOR San Diego Chapter*

## **Great Gifts and Cool Collectibles**

### **H1 Rock & Roll Forever**

Keep on rocking with a new Fender Stratocaster electric guitar with original signatures by the legendary Rolling Stones: Mick Jagger, Ron Woods, Keith Richards, and Charlie Watts. Signed at the MGM Grand Las Vegas in November 2006.

**Value:** \$5,000      **Minimum Bid:** \$3,000

**Bid Increment:** \$250

*Made possible by the SIOR Chicago Chapter*

### **H2 Chef's Best**

Cook like the pros with the Waldorf Astoria Cookbook by John Doherty and a \$600 Williams & Sonoma gift card to purchase your dream cookware and kitchen tools.

**Value:** \$650      **Minimum Bid:** \$400

**Bid Increment:** \$50

*Made possible by the SIOR Ohio Chapter and the Hilton/Waldorf Bonnet Creek Resort*

### **H3 Orvis Fly-Fishing Outfit**

Cast a line and own a piece of history with Orvis' Special Edition, 150th Anniversary Zero G 905-4, 9-foot, 4-piece, Mid-Flex 6.5 rod for 5-wt. line. 3 1/4 oz. and CFO Disc Drag Fly Fishing Reel. Also includes a \$100 donation to the Penobscot River (Maine) Restoration Project.

**Value:** \$1,175      **Minimum Bid:** \$700

**Bid Increment:** \$100

*Made possible by IDI*

### **H4 Digital Mementos**

Capture memories with the *Consumer Reports'* top-rated Sony Cyber-shot 8.1 MegaPixels Digital Camera. Features a Carl Zeiss 5x optical lens, face detection technology, and super SteadyShot optical image stabilization for steady focus. Enjoy your pictures displayed in the Coby Electronics 7" Widescreen Digital Photo frame with MP3 player, included.

**Value:** \$485      **Minimum Bid:** \$300

**Bid Increment:** \$50

*Made possible by the SIOR Mid-Continent Chapter*

### **H5 Ultimate PDA Performance**

Select either the revolutionary Apple iPhone (8G) for AT&T or the state of the art LG Voyager for Verizon. These smart phones are the ultimate in touch screen display and feature premium music and video players and full Internet browsing.

**Value:** \$400      **Minimum Bid:** \$250

**Bid Increment:** \$50

*Made possible by the SIOR New Jersey Chapter*

# Silent Auction Rules

- Unless otherwise specified, bidding is open to all SIOR members -- Active, Associate, Retired and Candidates -- as well as all 2008 SIOR Spring Convention registrants.

- Participants will be required to sign the bid sheets as a commitment to pay for prize(s), should they be the highest bidder, using their name and phone number. It is suggested that participants monitor prize bids throughout the evening of the Party to confirm a successful bid. All auction participants must adhere to minimum bids. No exceptions will be made. All final bids MUST be made by 8:00 PM, Thursday, April 24, 2008.

- Prizes including hotel accommodations are for room and tax charges only. Winners are responsible for any incidental hotel charges. ALL ACCOMMODATIONS ARE BASED ON SPACE AVAILABILITY AND CERTAIN BLACKOUT DATES APPLY.

- EVERYTHING IS SOLD "AS IS." Please read all specifications and limitations carefully. At the time of purchase, the buyer waives any claims for liability against SIOR, the SIOR Foundation, or the donor of the property or service. The SIOR Foundation will do its best to ensure that packages fulfill descriptions, but no refunds will be issued.

- Prizes must be paid in full by cash, check or American Express, MasterCard or Visa. A Cashier's desk will be located at the Panattoni Opening Cocktail Party Auction area for winners to claim prizes after 8:15 PM on April 24. You may pay at the SIOR Registration Desk April 25-26. All bids must be paid in full by 5:00 PM on April 26. Any prize not paid for by that time will be sold to the next highest bidder.

- Upon possession of prize, winner is responsible for the shipment and transport of goods, unless otherwise specified.

# Thank You

 PANATTONI®



**Hosts  
of  
The SIOR Foundation  
2008 International  
Silent Auction**

## 2008 SIOR Foundation Board of Trustees

Geoffrey E. Kreuzer, President  
Michael L. Spears, Vice President  
Laurence J. Taylor, Treasurer  
David J. Zimmer, Immediate Past President

John H. Aldrich  
Brian W. Ball  
Joseph V. Barna  
James T. Barry Jr.  
R. Conrad Bernard  
William A. Burgess  
J. Leonard Caldeira  
James J. Casey  
James H. Coridan  
Kevin J. Crowley  
John W. Dohm  
David B. Douglas  
Lynn Dulin  
Robert J. Fena  
Peter S. Fennelly  
William D. Feldman  
Nimrod T. Frazer Jr.  
Jeffrey H. Gage  
Kevin C. Geenty  
H. Allen Gump  
Peter O. Hanson  
Mike Hillis  
Michael K. Houge  
David T. Houston Jr.  
Michael B. Jacobus  
Fritz A. Kauffman

Herbert L. Krumsick  
Paul R. Lehrer  
Karen L. Lewis  
David C. Lockwood III  
Thomas E. McCormick III  
James L. McDonald  
Ross C. Miller  
P.K. Phil Nanavati  
William P. O'Brien  
Donald M. Ossey  
Steven H. Podolsky  
Bryan W. Poynter  
David A. Prior  
Lynn E. Reich  
William H. Rodewald  
Gary Joel Schacker  
Lynn B. Schenck  
Mark D. Smith  
Terry W. Smith  
Robert J. Staniforth  
Grant J. Tidemann  
Randall L. Walker  
J. Peter Whatmore  
Daniel F. Wilkinson  
Jean P. Wirsching  
Charles W. Witters

# Thank You

for

## Giving Back to the Profession

by

## Giving to SIORF

*The mission of the SIOR Foundation is to promote and support initiatives that expand, educate, and enrich the commercial real estate community.*

With your help, the SIORF can achieve its long-term endowment goal of \$10 million to fund innovative and visionary programs. As an individual donor, corporate or educational partner, you can help the Foundation make a difference...

... **for students** by offering financial assistance and educational incentives for those deserving of help and interested in our field of study;

... **for SIOR members** by providing financial assistance, educational tools for training, technology, and research;

... **for the community**, through our efforts to promote wider reach and understanding of the commercial real estate field.

**Please consider the SIOR Foundation  
in your estate plans.**

**The SIOR Foundation Trustees and staff  
are available to answer all of your questions.  
Contact Linda Wilson at 202.449.8238 or  
email [lwilson@sior.com](mailto:lwilson@sior.com).**



*SIORF is a 501(c) (3) not-for-profit organization.  
Contributions are deductible for federal income,  
estate and gift tax purposes.*