



Promoting and sponsoring initiatives that expand, educate and enrich the commercial real estate community.

2010-2011 Annual Fund Campaign: PLEASE GIVE OR PLEDGE TODAY!

Dear SIOR Member,

Thanks to our generous donors the SIOR Foundation was able to fund a total of \$158,131 during our most recent Fiscal Year Sept. 1, 2009 - Aug. 31, 2010. 76% of funds came back directly to SIORs or SIOR Chapters. We hope you will help us continue to fund these important initiatives:

- Matching \$75,067 scholarships awarded to 19 Chapters for 87 students at 36 institutions.
• Matching \$12,375 for 6 chapters for 7 education and research programs in commercial real estate.
• Granting \$9,000 for 14 articles in the Educational Report Series in the SIOR Professional Report.
• Matching a total of \$7,075 to 16 SIORs for 13 interns.
• Partnering with the Hispanic College Fund by funding \$18,640.
• Funding \$10,000 in the 4th year of a five-year partnership with the University of Northern Iowa to expand UNIQ commercial real estate curriculum.
• Funding \$3,000 for one Mildred C. Hanson, SIOR Memorial Scholarship.
• \$22,974 for the Hunt sessions+2-DVD Gift Set for all 3,000 SIORs and Associates, produced in association with Herbert L. Krumsick, SIOR, CCIM, CRE, FRICS.

Our goal is to raise \$180,000 this year by contacting all SIOR members to ask for your contributions. We must reach our goal to maintain funding for the programs listed above.

We need you! Please help by making a tax-deductible contribution to the Foundation today. Thank you in advance for your ongoing support we couldn't do it without you!

Save a Trustee a Call at the Phonathon Dec. 6 - Donate Now. Thank you for your support!

Sincerely,

Handwritten signature of Laurence J. Taylor

Laurence J. Taylor, 2010 SIORF President

YES, I want to support the SIOR Foundation with a tax-deductible gift!

Note: Cumulative donors of \$1,000 or more from Sept. 1, 2010 to Aug. 31, 2011 receive special recognition in the Professional Report and invitations to the 'Stars' Reception at the 2011 SIOR Fall World Conference in Chicago, IL.

- Founders Club (\$15,000-24,999) Trustees Club (\$500-999)
Capital Club (\$5,000-14,999) Silver Anniversary Club (\$250-499)
President's Club (\$1,000-4,999) Century Club (\$100-249)

Name (As you wish to be acknowledged on the donor list) (Please print clearly)

Company

Mailing Address

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Enclosed is my check for \$ payable to SIORF.

Please bill my credit card \$ MasterCard Visa American Express Account No. Exp. Date

Name on Card Signature

Please FAX to 815.846.1657 or return via mail to: SIOR Foundation, 1201 New York Ave., NW, Ste. 350, Washington, DC 20005