



*Announces the formation
of*

The Mildred C. Hanson Memorial Fund

To support women in commercial real estate

Established January 1, 2008

In Memory of Mildred C. (Millie) Hanson, SIOR, a pioneer for Women in Commercial Real Estate.



*Mildred C. (Millie) Hanson, SIOR
January 1, 1939 - December 21, 2007*

Millie Hanson was one of the first women to blaze a trail in the male-dominated field of industrial and commercial real estate. Entering the field in 1973, she was one of the first to achieve success in the Industry and to earn the SIOR dual Industrial and Office Specialist designation. When Millie passed away in December of 2007, she left a legacy of determination and success to be carried on by her SIOR colleagues and future generations of women.

A specialist in office and industrial sales and leasing, and the Senior Vice President of NAI James E. Hanson Real Estate of Hackensack, Millie was the first woman President of both the New Jersey Chapter of the SIOR and the Industrial and Office Real Estate Brokers Association of the New York Metropolitan Area. During her 34-year career, she brokered deals valued at more than \$800 million. Millie was named the Top Sales Associate of 2005 and 2006 for NAI James Hanson Real Estate.

Millie's husband, Peter O. Hanson, CIPS, SIOR, is a leader in the industrial and commercial real estate field, the SIOR organization, and the not-for-profit SIOR Foundation.

The Board of Trustees of the SIOR Foundation have formed The Mildred C. Hanson Memorial Fund, as an endowment in perpetuity to support women in commercial real estate, and as a symbol of and testament to the contributions women have made to the profession.

In accordance with Millie's lifelong commitment, the Foundation Trustees are developing initiatives to be supported by the endowed Fund's annual earnings to help educate, support and honor women entering the field. The Trustees' goal is for the Fund to reach the Foundation's required minimum of \$100,000 as soon as possible, so the earnings may begin funding initiatives for women. All contributions to the Fund are tax-deductible.

To make a gift, please send your check payable to the SIOR Foundation, with a note designating The Mildred C. Hanson Memorial Fund, to: SIORE, 1201 New York Ave., NW, Suite 350, Washington, DC 20005. Multi-year pledges welcome. For more information, contact: Linda Wilson, SIORE Development Director, at 202.449.8238 or lwilson@sior.com

All donors to this Fund will be acknowledged and listed in perpetuity.

*The SIOR Foundation is a 501 (c) (3) not-for-profit organization.
All Contributions are tax-deductible for federal income, estate and gift tax purposes.
www.siorfoundation.org*