



### **The Mildred C. Hanson, SIOR Memorial Scholarship**

The Mildred C. Hanson, SIOR Memorial Fund, established in 2008, has generously instituted an educational scholarship program intended to encourage and assist qualified female students in obtaining an education that will lead them into productive careers in the commercial real estate industry.

The Mildred C. Hanson, SIOR Memorial Fund will award a \$3,000 scholarship to a qualified female student enrolled in a program of study designed in pursuit of an undergraduate degree in an accredited four-year college or university program in Real Estate, or Business or Finance with a concentration in Real Estate in the United States or Canada. One scholarship will be awarded in October 2009.

Mildred C. (Millie) Hanson, SIOR was a specialist in office and industrial sales and leasing and was one of the first women to earn the SIOR (Specialist, Industrial and Office REALTOR<sup>®</sup>) designation. Millie served as President of both the SIOR New Jersey Chapter and the Industrial and Office Brokers Association of the New York Metropolitan Area. Millie was named the Top Sales Associate of 2005 and 2006 for NAI James Hanson Real Estate. During her 34-year career, she brokered deals valued at more than \$800 million.

The deadline for submissions is 5:00 PM EDT, Friday, August 14, 2009.

### **The SIOR Foundation**

The SIOR Foundation (SIORF) is a not-for-profit 501(c)(3) organization whose mission is to promote and support initiatives that expand, educate, and enrich the commercial real estate community. Established in 1962 to publish the industry's first graduate-level textbook on industrial real estate, the Foundation collaborates with other organizations, SIOR, and SIOR Chapters to provide funding for a variety of educational initiatives designed to enhance the commercial real estate community.

## **Mildred C. Hanson, SIOR Memorial Scholarship Requirements**

- All applicants must be citizens of the United States or Canada.
- All applicants must be accepted or enrolled in an accredited four-year college or university geographically located in the United States or Canada, and must be pursuing an undergraduate degree related to commercial real estate (the “Qualified Program”).
- All applicants must be rising juniors or above.
- Scholarship funds may be used for expenses including tuition, room and board, textbooks and materials and any other expenses related to achieving an undergraduate degree.
- Scholarship funds are awarded directly to the college or university on behalf of the student.

### **Selection Criteria**

The selection of scholarship recipients will be determined by a committee made up of members of the SIOR Foundation with consideration for the following criteria:

- The applicant’s indication of interest in pursuing a career in commercial real estate; please specify where your interests lie within the commercial real estate industry and plans upon completion of degree.
- The applicant’s record of scholastic achievement to date, including academic grade point average and extracurricular activities.
- The applicant’s community service and/or employment.
- The applicant’s economic need or situation.
- The applicant’s recommendations by two persons familiar with the applicant’s achievements or goals. These would include professors, counselors, employers, REALTORS<sup>®</sup>, SIORs, and other individuals.

The application must be completed and submitted in its entirety *electronically* to the Foundation’s office **no later than 5:00 PM EDT, August 14, 2009**. Only letters of recommendation may come under separate cover. Please be sure to mark all support materials and pages with the name of the applicant for whom the materials are being submitted. Unmarked materials cannot be considered.

Submit all application materials **by Email** to Chaniesa Burnett, Associate, SIOR Foundation, at [cburnett@sior.com](mailto:cburnett@sior.com). *Only letters of recommendation may be sent by fax to 815.846.1657.*

**SIOR Foundation**  
**Mildred C. Hanson, SIOR Memorial Scholarship**

**2009-2010 Scholarship Application Form**

Please type all responses.

Name of Applicant: \_\_\_\_\_

I hereby apply for a Mildred C. Hanson, SIOR Memorial Scholarship to be used at (name applicable university): \_\_\_\_\_.

In the Fall of 2009, I will be in my \_\_\_\_\_ year working towards an undergraduate degree in (degree program)\_\_\_\_\_.

I am a citizen of (check one):  United States  Canada

I have attended Colleges or Universities as follows: (Colleges/Universities attended, number of years, and degrees secured or to be secured for which official transcripts are attached.) \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

The following two persons have been requested to write letters regarding my character and qualifications and to email or Fax them directly to Chaniesa Burnett, Associate, SIOR Foundation at [cburnett@sior.com](mailto:cburnett@sior.com) or fax to 815.846.1657.

1) Name \_\_\_\_\_  
Mailing Address & Email \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
Relationship to Applicant \_\_\_\_\_

2) Name \_\_\_\_\_  
Mailing Address & Email \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
Relationship to Applicant \_\_\_\_\_

**SIOR Foundation**  
**Mildred C. Hanson, SIOR Memorial Scholarship**

**2009-2010 Scholarship Application Form**

It is my understanding that this scholarship is intended for the purpose of helping me secure an undergraduate degree leading to a career in commercial real estate. The funds will be paid directly to the University on my behalf, to pay for tuition, books and other appropriate expenses related to the costs associated with achieving an undergraduate degree. My signature below affirms that all information provided on this form is true as of date specified.

I understand and agree that if I am the recipient of the scholarship, these materials and any photos or testimonials I provide are the property of the SIOR Foundation and may be used in media publicity or on the SIOR Foundation website.

Signature of Applicant \_\_\_\_\_ Date \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_

Zip/Postal Code \_\_\_\_\_ Country \_\_\_\_\_

Telephone (Work) \_\_\_\_\_ (Home) \_\_\_\_\_

Email address(es) \_\_\_\_\_

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**Required Support Materials**

In order to be eligible, you must include the following support materials as part of your application:

- 1) A signed letter stating your intellectual interests, your activities and employment (if any), and the real estate career you expect to follow. (This statement shall not exceed 1,000 words in length and should be typed in as simple and concise manner as possible.)
- 2) A statement of proposed program of study signed by the Dean or Faculty Advisor or an authorized official of the College or University in which your study is to be completed. Include a brief description of the courses taken or planned in order to pursue the degree named on application.
- 3) Official copies of transcripts of all your University course records certified by the Registrar or other authorized official.
- 4) Letters of recommendation from two persons. It is preferred, but not required, that one of these letters be from a REALTOR<sup>®</sup> or SIOR. *Recommendations are to be emailed or faxed directly to Chaniesa Burnett, Associate, SIOR Foundation, kept confidential, and under no circumstances to be revealed to the applicant.*
- 5) A statement of financial need, if applicable.

**The application and all support materials, including copies of the applicant's transcripts and letters of recommendation must be received electronically in the SIOR Foundation's office no later than 5:00 PM EDT Friday, August 14, 2009. Email all information to Chaniesa Burnett at [cburnett@sior.com](mailto:cburnett@sior.com) or Fax letters of recommendation only to 815.846.1657**

Questions may be directed to: Chaniesa Burnett, Associate, SIOR Foundation, at 202.449.8208 or [cburnett@sior.com](mailto:cburnett@sior.com).