



The Mildred C. Hanson, SIOR Memorial Scholarship

The Mildred C. Hanson, SIOR Memorial Fund, endowed in 2008, has generously established an educational scholarship program intended to encourage and assist qualified female students in obtaining an education that will lead them into productive careers in the commercial real estate industry.

The Mildred C. Hanson, SIOR Memorial Scholarship will award \$3,000 to a qualified female student enrolled in a program of study designed in pursuit of an undergraduate degree in an accredited four-year college or university program in Real Estate, or Business or Finance with a concentration in Real Estate in the United States or Canada. One scholarship in the amount of \$3,000 will be awarded in October 2009.

Mildred C. (Millie) Hanson, SIOR was a specialist in office and industrial sales and leasing and was one of the first women to earn the SIOR (Specialist, Industrial and Office REALTOR[®]) designation. Millie served as President of both the SIOR New Jersey Chapter and the Industrial and Office Brokers Association of the New York Metropolitan Area. Millie was named the Top Sales Associate of 2005 and 2006 for NAI James Hanson Real Estate. During her 34-year career, she brokered deals valued at more than \$800 million.

Mildred C. Hanson, SIOR Memorial Scholarship Requirements

- All applicants must be citizens of the United States or Canada.
- All applicants must be accepted or enrolled in an accredited four-year college or university geographically located in the United States or Canada, and must be pursuing an undergraduate degree related to commercial real estate (the “Qualified Program”).
- All applicants must be rising juniors or above.
- Scholarship funds may be used for expenses including tuition, room and board, textbooks and materials and any other expenses related to achieving an undergraduate degree.
- Scholarship funds are awarded directly to the college or university on behalf of the student.

Selection Criteria

The selection of scholarship recipients will be determined by a committee made up of members of the SIOR Foundation with consideration for the following criteria:

- The applicant's indication of interest in pursuing a career in commercial real estate; please specify where your interests lie within the commercial real estate industry and plans upon completion of degree.
- The applicant's record of scholastic achievement to date, including academic grade point average and extracurricular activities.
- The applicant's community service.
- The applicant's economic need or situation.
- The applicant's references and recommendations by professors, counselors, employers, REALTORS[®], SIORs, and other individuals.