



Promoting and supporting initiatives that educate, expand and enrich the commercial real estate community.

## NEWS UPDATE

## Winter 2008

For more information: Contact Linda Wilson, Director of Development, [lwilson@sior.com](mailto:lwilson@sior.com) or 202.449.8238.

### SIORF Announces \$196,000 to be Awarded in FY 2008-09

**Funded Record \$150,252 in Grants in FY 2007-08, thanks to annual fund and Phonathon donors.**

*SIORF has plans to award grants totaling \$196,000 for its fiscal year 2008-09. (Note: SIORF is 100% dependent on annual fund and Phonathon donations). 85% will come back directly or indirectly through Chapter matches to SIORs:*

- **SIOR Programs (Center for Career Advancement) 25,000. New! Educational initiative for SIORs.**
- Matching Scholarships w/ Chapters & Members 85,000.
- **Matching Municipal Report Cards w/ Chapters 20,000. New!**
- Matching Chapter Programs Grant 17,000.
- Matching SIOR Intern Program 10,000.
- *Professional Report* Authors Grant 9,000.
- Hispanic College Fund 20,000.
- UNI Real Estate Curriculum Grant 10,000.
- TOTAL \$196,000.\*30% increase over 2007-08.**

### Donate Today to Make Your Millie Hanson Memorial Gift Count Twice:

**For a 100% Match, Donate \$500 or more by Dec, 31, 2008**

You can make contributions at any time to the Mildred C. Hanson, SIOR, Memorial Fund, but to have your gift matched 100%, your check must be dated no later than December 31, 2008. The Fund was established to support women in commercial real estate in memory of Millie Hanson, SIOR, wife of Peter O. Hanson, CIPS, SIOR. *Please send your donation to SIORF with a note designating the MCH Fund.*

### SIORF Announces Special Offers:

**From Lee Wilburn, SIOR**

**Co-broker with Crossdock Development of Kentucky and have \$100,000 donated in your name to SIORF!** For more information, contact Lee Wilburn at 502.939.7909 or [lwilburn@crossdockdevelopment.com](mailto:lwilburn@crossdockdevelopment.com).

**...and from Master Development of California**

A long time sponsor of the Inland Empire/Orange County Chapter, Master Development has offered to donate \$20,000 to SIORF if an SIOR broker completes a lease/sale at one of their business parks. Contact Bryan Bentrott [bbentrott@masterdevelopment.com](mailto:bbentrott@masterdevelopment.com)

### Legacy Society Welcomes New Members

Special thanks to our newest members of the SIORF Legacy Society: **Randall Walker, SIOR**, and **Charles W. Witters, SIOR**, both of whom recently notified SIORF that they have remembered the Foundation in their wills. Please let us know if you have named SIORF as beneficiary of a planned gift, so we can recognize and thank you now!

Donors who wish to create an SIORF named fund *In Memory Of* or *In Honor Of* a colleague, loved one, estate, family, or corporation may do so. Named funds may be established when gifts total \$100,000 or more and are maintained in perpetuity in the name designated by the donor(s). Multi-year pledges welcome.

### SIORF Honored High Donor "Stars" at 2<sup>nd</sup> Annual Wine Tasting

SIORF thanked **96 donors** (a 60% increase over 2006-07) who gave a cumulative total of \$1,000 or more from Sept. 1, 2007 to Aug. 31, 2008 or are members of the new Legacy Society, at a Wine Tasting Reception featuring fabulous Napa Cabernets and a selection of great Oregon Pinots on Oct. 31 in Minneapolis. Special thanks to SIOR President Craig S. Meyer, SIOR for providing his Presidential Suite, and to our wine donors: Herbert L. Krumsick, CCIM, CRE, FRICS, SIOR; Donald M. Ossey, SIOR; and A. Carl Tiedemann, CPM, CRE, SIOR. All \$1,000+ donors for 2008-09 and Legacy Society members will receive special recognition in the *Professional Report* and an invitation for two to the annual high-donor "Stars" Wine-Tasting Reception at the 2009 SIOR Fall World Conference in Toronto.

Please consider the SIOR Foundation in your estate plans.

**Thank you for your support!**