

## **Peter Linneman, PhD**

Dr. Peter Linneman is the principal of Linneman Associates and also serves as the Albert Sussman Professor of Real Estate, Finance, and Public Policy at the Wharton School of Business, the University of Pennsylvania. A member of Wharton's faculty since 1979, he served as the founding chairman of Wharton's Real Estate Department, and was the Director of Wharton's Zell-Lurie Real Estate Center for 13 years. He is the founding co-editor of The Wharton Real Estate Review. His teaching and research focuses on real estate and investment strategies, mergers and acquisitions, and international markets. He has published over 60 articles during his career.

Dr. Peter Linneman is widely recognized as one of the leading strategic thinkers in the real estate industry, and was recently named one of the 25 most influential people in real estate by Realtor Magazine. He is a highly sought-after speaker, appearing as the keynote speaker at numerous major industry conferences. He is also a co-coordinator/sponsor/moderator (with Sam Zell) of the prestigious industry roundtable, The Marshall Bennett Classic.

Dr. Linneman, holds both Masters and Doctorate degrees in economics from the University of Chicago. For more than 25 years he has provided strategic and financial advice to leading corporations, including: American Asset Corp, Sunbelt Management, Lubert-Adler Realty Funds, Paramount Group, General Electric and IBM.

Dr. Linneman is the founder and Principal of the American Land Fund, a \$100 million investment vehicle that invests in long term land developments in high growth areas of the US. In addition, he is a partner in Gerber-Taylor Realty Fund III, a real estate fund-of-funds. His quarterly research publication, *The Linneman Letter*, claims more than 120 leading real estate firms as subscribers. This publication is widely read throughout the real estate industry, and is viewed as a major thought leader in the business.

His book, Real Estate Finance and Investments: Risks and Opportunities, has been adopted at leading universities, including Yale, John Hopkins, USC, Brown, Columbia, and Wharton, and has quickly become the leading reference source for those interested in real estate finance and investment.

Dr. Linneman has also been actively involved in corporate governance, strategy, and operation. During a one-year leave from Wharton he served as Senior Managing Director of Equity International Properties, a global real estate investment firm. He also served as Vice Chairman of Amerimar Realty, and was Chairman of the Board of Rockefeller Center Properties. In this latter capacity he led the process of foreclosing on its Japanese owners and the successful sale of Rockefeller Center. He also has, and continues to, serve on the board of Directors of numerous NYSE and private companies.

Dr. Linneman is an avid jogger, scuba diver, and basketball player. Married for over 30 years, he has no children.